

# FUJI OIL GROUP Information





# **Company Profile**

FUJI OIL CO., LTD.

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Trading name	FUJI OIL CO., LTD.
President and CEO	Tatsuji Omori
Established	October 1950
Details of business	Development, manufacture, and sale of food related to the business of vegetable oils & fats, industrial chocolate, emulsified & fermented ingredients and soy-based ingredients.
Capitalization	13,208 million yen (as of the end of March 2025)
Headquarters	1 Sumiyoshi-cho, Izumisano-shi, Osaka, 598-8540, Japan

# Consolidated Net Sales

671,211 million yen (year ended March 31, 2025)

# Consolidated Ordinary Income

5,304 million yen (year ended March 31, 2025)

# Consolidated Net Assets

596,564 million yen (year ended March 31, 2025)

# Number of Employees (consolidated)

**5,654** (as of March 31, 2025)

# **Major Group Companies**

- Notes: 1. Main opetrating companies are listed consolidated subsidiaries and equity-method affiliates
  - 2. Business segment notation is based on accounting segment.

## FUJI OIL CO., LTD.

## Japan

#### Japan

Fuji Oil Co., Ltd.

Fuji Sunny Foods Co., Ltd.

Omu Milk Products Co., Ltd.

Hannan Tank Terminal Co., Ltd.

Chiba Vegoil Tank Terminal Co., Ltd.

### Asia

#### Southeast Asia

Fuji Oil Asia Pte. Ltd.

Fuji Oil (Singapore) Pte. Ltd.

Woodlands Sunny Foods Pte. Ltd.

Palmaju Edible Oil Sdn. Bhd.

Fuji Global Chocolate (M) Sdn. Bhd.

Unifuji Sdn. Bhd.

JPG Fuji Sdn. Bhd.

Fuji Oil Philippones, Inc.

PT. Freyabadi Indotama

PT. Musim Mas-Fuji

Fuji Oil (Thailand) Co., Ltd.

Freyabadi (Thailand) Co., Ltd.

Industrial Food Services Pty. Ltd.

#### China

Fuji Oil (China) Investment Co., Ltd.

Fuji Oil (Zhaoqing) Co., Ltd.



Fuji Oil (Zhang Jia Gang) Co., Ltd.

Tianjin Fuji Protein Co., Ltd.

Blommer Chocolate Manufacturing

(Shanghai) Company Ltd.

# **Europe and Americas**

#### Americas

Fuji Specialties, Inc.

Fuji Oil International, Inc.

Fuji Vegetable Oil, Inc.

Blommer Chocolate Company, LLC

Harald Indústria e Comércio de Alimentos Ltda

Oilseeds International, LLC

#### Europe

Fuji Europe Africa B.V.

Fuji Oil Europe

Fuji Brandenburg GmbH

Fuji Oil Ghana Ltd.

PROVENCE HUILES S.A.S













**Vegetable Oils and Fats** 



**Industrial Chocolate** 



**Emulsified and Fermented Ingredients** 



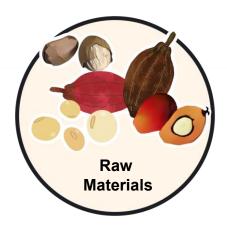
**Soy-Based Ingredients** 

Together with our stakeholders, we will co-create a sustainable future for food, based on plant-based ingredients that are both delicious and healthy.



# **Business Fields**

# FUJI OIL CO., LTD.



Raw Materials Carefully Selected Around the World



- Sustainable Procurement
- Cooperation with Our Suppliers



From Raw Materials to Ingredients



- Safety and Security
- Research and
   Development Network



**Provide to Customers** 



- Co-Creation <Major Customers>
- F&B manufacturers
- Convenience stores
- Restaurants etc.



**For Your Table** 



- Delicious and Healthy
- Joy of Foods

## Main Businesses







# **Vegetable Oils and Fats**

We develop and manufacture a wide range of oil and fat products, including functionenhancing oils and fats for chocolate, and oils and fats that improve flavor and texture.

- · Hard Butters for Chocolate
- · Frying and Spraying Oils
- · Fats for Frozen Confectionery







# **Industrial Chocolate**

We propose chocolate with high flavored couverture and chocolate that combines functionality and taste depending on the application such for bread and ice cream.



- · Tempering and No Tempering Chocolate
- · Ice Coating Chocolate





# **Emulsified and Fermented** Ingredients

Using advanced emulsification fermentation technology, we have developed a lineup of products with stable functions, taste, and ease to use.

- · Whipping Cream
- Margarine

- Shortening
- Cheese Flavored Ingredients
- Frozen pie / cookie pastry





# **Soy-based Ingredients**

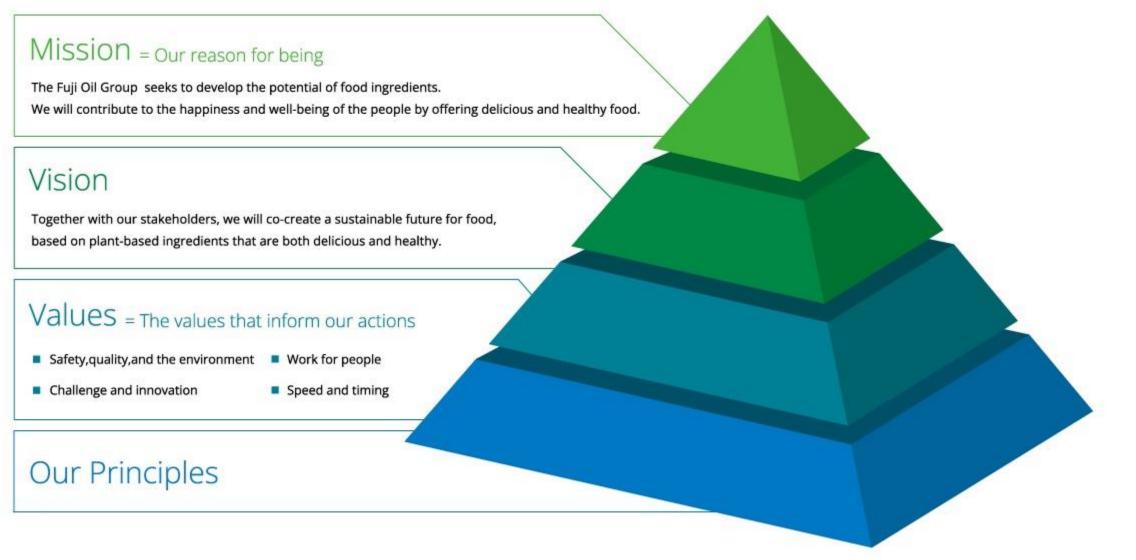
We draw out the possibilities of soybeans in the aspects of nutrition, health, delicious flavor, and functionality, and apply them in developing everything from soy ingredients to soy products.

- · Granulated Soy Protein
- · Textured Soy Protein
- · Soy Peptide
- · Soluble Soy Polysaccharides



# **Fuji Oil Group Management Philosophy**

FUJI OIL CO., LTD.



# Mid-Term Management Plan - United For Growth 2027

FUJI OIL CO., LTD.

Improve business value through three basic policies.

## **Key Initiatives**

✓ Complete the turnaround of Blommer

# **Enhance Governance**

Implement an effective governance structure across the business and functional axes

# Further Strengthen Growth Fields

Strengthen core competence of main strategic product streams with substantial market share

✓ Strengthen core competence of vegetable fats for chocolate (CBE)

✓ Accelerate transformation into a Business Holding Company structure and enhance governance

✓ Expand compound chocolate sales

# **Establish New Business Fields**

Establish and promote unique and innovative business fields in each business units and areas

Create profitable New Business Fields in each business units through innovation



# Research and Development

# The Fuji Oil Group's Strengths - I

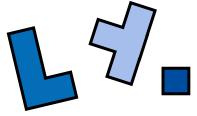


# **Core Technology**

**♦** Separation Technology (Fractionation / Segregation)

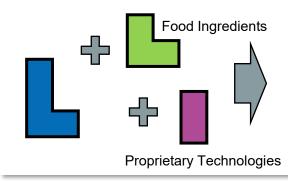






Extract parts with different melting points or properties

## **♦ Recombination Technology (Adjustment Processing)**





Achieve new ingredients with added functionality unique to Fuji Oil

# **Hard Butters for Chocolate**



Instead of using cocoa butter derived from cocoa, palm oil, shea butter and other plant-based oils and fats are combined for use in chocolate to adjust its texture (firmness, melting point, mouthfeel) and workability. When it comes to hard butters for chocolate, the Fuji Oil Group ranks among the world's top three manufacturers. (According to our estimation)

# **Compound Chocolate**



Compound chocolate, which uses hard butters for chocolate instead of cocoa butter, can not only replicate the mouthfeel of cocoa butter but also deliver functions such as bloom resistance and heat resistance, making it ideal for the production of diverse chocolate products.

# **Plant-based Whipping Cream**

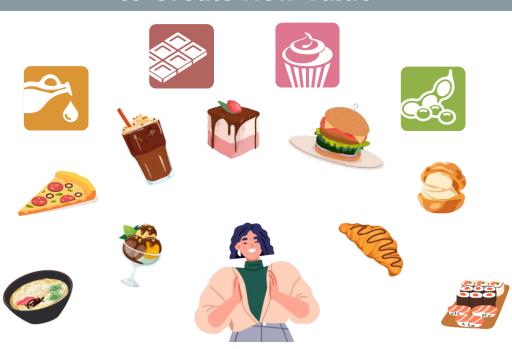


By applying advanced emulsification and sterilization technologies to fats for whipping cream made possible by our oils and fats technology, we have achieved whipping cream that excels in emulsion stability, mouthfeel, and flavor, and whips perfectly.

# The Fuji Oil Group's Strengths - II



# **Fusion of Technology** to Create New Value



We combine the technologies cultivated in each business, including technology related to vegetable oils and fats, plant proteins, and emulsification and fermentation, to create surprisingly delicious foods using only plant-based ingredients.

# **USS-based Ingredients**



The world's first USS (Ultra Soy Separation) production technique (patented) is used to separate soy into two parts—soy milk cream and low-fat soy milk—enhancing the inherent flavor of the ingredients while giving the deliciousness and richness of soybeans not found in conventional soy milk.

# **Soy-based Ingredients**



Using the technology we have cultivated over many years in the fields of soy, oils, and fats, we are constantly advancing the deliciousness and functionality of soy meat ingredients, which achieve both a meat-like fibrousness and texture and melt-in-the-mouth qualities.

# **Plant-based Broth**



MIRA-Dashi<sup>™</sup> combines plant-based oils and fats with proteins and, despite being entirely plant-based, provides the unique satisfaction of animal-based products. It is available in pork, chicken, bonito and shellfish flavors.

# **R&D Global Network**

FUJI OIL CO., LTD.



# **Fuji Oil Group Value Creation**

FUJI OIL CO., LTD.

Fuji Oil Group's earnings are generated by our contribution to solving industry challenges.

Our contribution to society and customers enhances our Group's corporate value.

# Sustainable Future for Food

Sustainable growth of Fuji Oil's total value chain

Fuji Oil Group's Business

**Nature Positive** 

Provide solutions to people and the planet through plant-based ingredients

#### Global and societal challenges

Population growth and uneven food distribution



#### Farms and Suppliers

- · Changes in the eco-system
- Worker's human rights
- Coexistence with communities

#### Stakeholder challenges



Customers

- Stable procurement of raw materials
- Food waste and food safety
- · Labor shortages and rising cost

Longer healthy lifespan



#### Consumers

- Diverse options for 'Deliciousness'
- Promotion of health improvement

Circular Economy

Carbon Neutral



# Sustainability

# **Sustainability Initiatives in Numbers**



# Commitments to Sustainable Procurement FY2024 Achievement Highlights

Palm Oil



TTP 95%

Traceability to plantation

Cocoa



**90**%

of farmer groups across our direct supply chain covered by CLMRS\*2 (Ivory Coast, Ghana)

**Soybeans** 



92.8%

traceability to primary collection points

Shea Kernels



traceability to the regional level

# **Environmental Vision 2030**

### **GHG** emissions reduction targets

Scope 1 & 2 Reduce by

42%

Scope 3 (Category 1) Reduce by

25%

Reduce by 30.3%

**FLAG** 

Base year: FY2020

#### Water use reduction target

Reduce water use per production volume\*5 by

20%

Base year: FY2020

#### Waste reduction target

Reduce waste per production volume by

10%

(in waste intensity) Base year: FY2016

#### Resource recycling

Maintain a recycling rate of

99.8%

or more

Group companies in Japan

## **Sustainable Procurements**



# Responsible Palm Oil Sourcing Policy

2016



#### [Medium- to long-term goals]

- No Deforestation
- No Peatland Development
- No Exploitation (NDPE)

#### [Initiatives]

- Traceability
- Satellite-based Monitoring
- Supply Chain Transformation Program
- Grievance Mechanism
- APT Landscape Initiative

# Responsible Cocoa Beans Sourcing Policy

2018



[Medium- to long-term goals]

- One million trees planted
- Increase traceability and transparency
- Support farmers and improve farm resilience
- Conserve forests
- End child labor

#### [Initiatives]

- Traceability
- Child Protection (CLMRS, CLEF)
- Community development and women's empowerment
- Conserving and restoring forests

# Responsible Soybeans and Soy Products Sourcing Policy

2021



[Medium- to long-term goals]

- · No Deforestation
- No Exploitation

#### [Initiatives]

- Improving traceability of the supply chain to primary collection points
- · Gathering information through RTRS

# Responsible Shea Kernel Sourcing Policy

2021



[Medium- to long-term goals]

- Forest Conservation
- Support to Women's Empowerment

#### [Initiatives]

- Collaboration with External Organizations
- Conserving Parkland where Shea Trees Grow
- Reducing Environmental Impact by Shifting Energy Sources

# **Handling of Certified Raw Materials**





#### **Palm Oils**



RSPO Certified Volume Sourced





## **Cocoa Beans**



#### **Fairtrade**

- •Fuji Oil Europe
- •Blommer Chocolate Company



# Fair Trade USA

•Blommer Chocolate Company



#### **Rainforest Alliance Certification**

- •The Fuji Oil Hannan Business Operations Complex and Kanto Plant
- •Industrial Food Services
- •PT. Freyabadi Indotama
- •Freyabadi (Thailand) Co., Ltd.
- •Fuji Global Chocolate (M) Sdn. Bhd.
- •Fuji Oil Europe
- ·Harald Indústria e Comércio de Alimentos Ltda
- •Blommer Chocolate Company
- •Blommer Chocolate Manufacturing (Shanghai) Company Ltd.
- •Fuji Oil (Zhang Jia Gang) Co., Ltd.





## **Sustainable Origins Program**

Sustainable Origins is our Group's sustainability program

- •Fuji Oil Co., Ltd.
- •Blommer Chocolate Company

# Strengthening Our Supply Chain for Promoting High-Added Value Production Fig. FUJI OIL CO., LTD.

Strengthening the supply chain for palm oil, sunflower oil, and shea butter, which are raw materials for CBE, to meet growing demand for CBE



#### Palm oils



#### **UNIFUJI** (Malaysia)

Stable supply of products that meet customer quality and specification requirements using 100% traceable raw materials



A JPG-FUJI Partnershi

#### JPG FUJI (Malaysia)

Scheduled to be operational in FY2026

Produce and sell high value-added palm oil products made from sustainable palm oil





#### **PROVENCE HUILES (France)**

Joined in April, 2025

Enables the establishment of a group supply chain for high oleic sunflower oil



#### **Shea Kernels**

## FUJI OIL GHANA

**FUJI OIL GHANA (Ghana)** 

Expanding shea refining facilities. Implementing the shea kernel sustainability program "Tebma-Kandu" launched in collaboration with women's cooperatives.





